Revenue Opportunities with Visual Sports

6-in-1 System Costs: ($35,000-$45,000)

1. Hourly Play – Golf

	Available Hours/Month	Pess Case	Exp Case	Opp Case
Hourly Play	240-300	90	150	180
Non-Peak Monthly Return		$800	$1,600	$2,400
Peak Monthly Return		$1,000	$2,000	$3,000

Assumptions :

- Peak Hours at $25 / hr
- Non-Peak Hours at $20 / hr
- Projector bulb costs of $0.25 / hr
- other/maintenance – golf mats, tees,

Summary:

- Expected monthly returns of $1,800-$3,000 or $21,600-$36,000 annually
- Expected payback period of 15-25 months on Hourly Play sales

2. Golf League Play

Assumptions:

- Based on a 10 week season with 20 members
- Member fee of $200 for 10 week season

Summary:

- Single Season 10 Week Return: $4,000
- Potential to generate $10,000-$20,00 annually based on o5-10 leagues
- Would require 15-20 hours of simulator time weekly

3. Multi-Sport Play

In locations where the system is dedicated to multi-sport (non-golf) play the system has consistently proven high returns over the years and is considered an "attraction piece" at locations like Dave & Busters.

	Available Hours/Month	Pess Case	Exp Case	Opp Case
Hourly Play	240-300	40	60	120

Assumptions:

- Pricing of $3-$4 per 60-90 second experience
- At 100% usage the system generates $100-$140 / hr

Summary:

- Expected monthy returns of $4,000-$6,000+
- Expected payback of 9-12 months

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Additional Revenue Opportunities

- Sponsorship opportunities – selling in-game advertising as well as advertising to exterior of system
- Corporate Events / Party Rentals – system can be rented out to large groups driving additional restaurant/bar/food revenue

Leasing Options

Visual Sports works with 3rd party leasing companies will finance your purchase. Some typical arrangements include and based on a $40,000 system:

Program	Term / Length of Lease	Monthly Payment	Initial Deposit	Final Payment
$1 Buyback	48 months	$1,200-$1,500	$2,400-$3,000	$1
10% Buyback	48 months	$1,020-$1,250	$2,040-$2,500	$4,000

Note: Additional programs exist with optional 36, 48 and 60 month terms. Payments and deposits will vary accordingly. All leases require a personal credit check and are based on approved credit.

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